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Cosemi Expands Global Sales Channel Through Distribution Agreement with WESCO International Inc.

Fortune 500 Distributor Will Sell Cosemi's Family of Active Optical Cables to Its Distribution Network

IRVINE, Calif., February 22, 2018 – [Cosemi Technologies Inc.](#), a global leader in innovative, high-speed connectivity solutions, today announced that it has signed a distribution agreement with [WESCO International Inc.](#) (NYSE: WCC). Under terms of the agreement, WESCO will distribute Cosemi's family of [HDMI](#), [DisplayPort 8K](#) and [USB](#) active optical cables (AOCs) to its international distribution network. This partnership is in addition to Cosemi's existing OEM relationship with [Liberty AV Solutions](#), a WESCO subsidiary for value-integrated audiovisual (AV) solutions and subsystems.

Cosemi's AOCs are designed to address the growing demand for applications that feature 4K/8K video communications (vcom), including gaming, enterprises and high-end residential markets. To satisfy the need for greater levels of bandwidth at faster speeds, Cosemi's AOCs utilize modern fiber optics to enable unprecedented performance and distance in a way that is far superior to copper. The AOCs are also 'plug-and-play' and easy to care for – providing customers with the highest quality solution at the lowest price possible.

"To reach customers in a variety of markets requires relationships with both regional and global channel partners," said Cosemi Senior VP of Business Development Samir Desai. "By tapping into WESCO's vast distribution network, we are able to expand our sales channels to

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have access to customers with terms that are specific to each geographic region. This gets us one step closer to helping us realize our vision of ‘enabling optical connectivity everywhere.’ We look forward to working with WESCO for many years to come.”

WESCO’s subsidiary, Liberty AV Solutions, will work to establish relationships with local distributors in regions where the company does not currently have a presence.

In anticipation of Cosemi’s business growth in the vcom market, Cosemi has also developed a strong contract manufacturing relationship with a leading manufacturing service provider. As the WESCO distribution channel captures demand, Cosemi will ensure the delivery and fulfillment of this demand is met with the highest quality, shortest lead-times and superior customer experience.

To learn more about Cosemi, please visit www.cosemi.com.

About Cosemi Technologies

A global leader in innovative high-speed connectivity solutions, Cosemi Technologies Inc. is focused on enabling optical connectivity everywhere. Cosemi designs and manufactures active optical cables for infrastructures supporting today’s unprecedented data growth. The company offers a comprehensive portfolio of quality solutions that service the data center, home entertainment and consumer electronics markets. To learn more about Cosemi, please visit www.cosemi.com or follow the company on [LinkedIn](#) and [Twitter](#).

About WESCO

WESCO International Inc. (NYSE: WCC), a publicly traded Fortune 500 holding company headquartered in Pittsburgh, Pennsylvania, is a leading provider of electrical, industrial, and communications maintenance, repair and operating (MRO) and original equipment manufacturers (OEM) products, construction materials, and advanced supply chain management and logistic services. 2017 annual sales were approximately \$7.7 billion. The company employs approximately 9,000 people, maintains relationships with over 26,000 suppliers, and serves approximately 75,000 active customers worldwide. Customers include commercial and industrial businesses, contractors, government agencies, institutions, telecommunications providers, and utilities. WESCO operates 10 fully automated distribution centers and approximately 500 full-service branches in North America and international

markets, providing a local presence for customers and a global network to serve multi-location businesses and multi-national corporations.

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